Overseas Service Partner
Online Application Guide
Online Application Process

**Step 1**
- Create & activate your Partner Account

**Step 2**
- Company Information
- Compliance Questionnaire (DDQ)
- Partnership Agreement

✓ New applicant create and activate company account, then could start step 2 for application

✓ For registered partner, **Just in Step 2** to fill in service information

✓ Application procedure is mostly simplified, which takes about 30 mins to complete
Step 1: Create Your Company Account (if needed)

➢ Select Service Partner (ASP/ACSP)

➢ This step only requires basic information to generate company account.

➢ You’ll receive an email which contains activation link, your company account & password to log in for continuing step 2.

Registered partner please go Step 2 directly
Activation Email

The partnership User ID generated for your company will be sent by activation email together. This account will have the access to continue the partnership application and obtain the channel resources in the further cooperation. Please keep it well.

User ID explanation for C_H3C5001
C: First alphabet of country name
H3C: First word of channel’s name
5001: local code for partner
Log in Step2

The user has been activated.

Login with the company partnership account to complete step2.
Online Application Process

Entrance Access:
https://www.h3c.com/en/Partners/Become_a_New_H3C_Partner/Join_New_H3C/

Service Partnership Application

Apply For Service Partner (ASP/ACSP) →

Overseas Service Partner Online Application Guide

Overseas Service channel online registration
There are 3 steps here—**company information details**, **compliance questionnaire**, and **partnership agreement**

Each step is able to be saved as draft just in case for further edit.
Step 2 is consist of 12 questions, applicant is required to answer them according to company’s actual situation.

If any questions, please email H3C_Compliance@h3c.com for consultation.

Currently this part would be offline executed.
Step2: Partnership Agreement

- The information filled in the previous pages will be synced to this step. Please directly generate the online partnership agreement (standard edition). Or download all documents for review.
- For customization, please click upload customized agreement to attach agreement files.
- Application for ACSP need to upload the ACSP agreement by clicking upload customized agreement.
Successfully Submitted

All the materials have been successfully submitted. We will respond to your registration within 15 working days. You should receive an email notification of the result and the category of partnership granted by H3C after a comprehensive review.

Need Help?
For help or any other questions, please email int_service@h3c.com

➢ Once you have successfully submitted the step2, H3C will start the assessment immediately, and will respond to you within 15 working days.
If you have any questions during the whole process, please contact int_service@h3c.com for support.

Thanks!