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We are now facing the changes brought by both the macroeconomic and the recurring COVID-19. High-tech enterprises’ commitment to fulfill their social responsibilities is an essential part of maintaining steady and robust economic development while achieving stable employment, improvement of people’s livelihood, cultural prosperity and a healthy ecological environment. It’s an enterprise’s response to the country’s and the people’s needs. The value of an enterprise does not only lie in the success of its business model, but also its social responsibility strategy and commitment.

I always believe that an enterprise can go a long way only when it is willing to fulfill its social responsibilities. As a leader in digital solutions, H3C has consistently raised the fulfillment of its social responsibility to the height of corporate strategy and commitment. Under the grand vision of “Digital for Better”, H3C’s employees are continuously promoting the exploration and achievements of technology for social good to make a difference in this digital era.

H3C is striving to empower the social development to better serve the people’s livelihood and well-being with digital technology. We continue to accelerate the pace of building new smart cities with the core connotation of “benefiting the people, boosting the government, and promoting businesses”, so that people can enjoy a more convenient and comfortable life. We fully explore the advantages of full stack products and solutions to accelerate the construction of smart hospitals, so that people can enjoy the dividends of medical reform in the digital age. We closely follow the development needs of education informatization 2.0, and actively promote the innovation of educational concepts, models and systems so that all children can have a more equal access to education.

H3C has also formed a community of social responsibility with its more than 400 suppliers around the world, gathering upstream and downstream forces in the whole industry chain, and expanding the space of values in digital development for the whole society. For example, in raw material procurement, H3C has extremely strict technology certification and evaluation system. H3C has established a testing mechanism for hazardous substances in raw materials to actively promote product design ideas and environmental protection and energy-saving concepts for product recycling. In addition, we also actively empower our partners, making “accelerating the construction of digital ecological platforms” a top priority, and practice the principle of “partners first”. During the COVID-19 epidemic, we adopted many stringent measures such as the “Ark Plan” to overcome difficulties together with our partners and finally achieve win-win cooperation.

H3C has always made efforts to do good deeds and give something back to society with digital technology.

The Central Primary School of Qifo Township, Qingchuan County, Guangwu City in Sichuan Province was damaged and destroyed by the Wenchuan earthquake. After the earthquake, H3C immediately assisted the reconstruction of the school and set up a fund. We have continued to provide assistance over the past fourteen years, helping students there with their living and educational needs. In 2021, many villages and cities in Henan Province experienced persistent heavy rainfall with historic strength. H3C had been following the news and decided to do something. H3C donated 10 million yuan to Zhengzhou Charity Federation for flood control and disaster relief immediately. We do all this because we believe that the fulfillment of social responsibility is the key not only to sustainable growth, but also to the development of H3C.

At the same time, in terms of sustainable development, H3C fully embraces the Chinese government’s “dual-carbon” goals and builds a green home together. As a responsible high-tech enterprise, we use digital technology to help green ecological construction. Through measures such as modular data center, software-defined infrastructure, intelligent management, operation, and maintenance, we can optimize PUE (Power Usage Effectiveness) to meet various industries’ demand for energy conservation and emission reduction and help contribute to the steady achievement of the Chinese government’s “dual-carbon” strategy and goals.

H3C has always been advocating positive values through digital power while caring about the growth of each employee, focus on achieving their personal values. We seek the best balance between the enterprise’s business model and the fulfillment of corporate social responsibility. H3C’s Navigator Culture is an important impetus that has been leading us to make continuous progress. Under its guidance, we promote technological innovation, abide by business ethics and strive to create a digital highland of warmth and vitality.

The concept of “Digital for Better” was derived from H3C’s vision of “Shaping the Digital Future for a Better Life”. This year marks the sixth anniversary of H3C, we will continue to strive to create a better future with digital technology innovation and practice. But we are soberly aware that such a better life cannot be achieved overnight but requires perseverance and sustained efforts. Based on this awareness, we have compiled and released this "H3C 2020–2022 Corporate Social Responsibility Report: Digital for Better". We are hoping this report can provide a review of the past and a guidance for our future. We also would like to join hands with our industry peers to undertake and practice corporate social responsibility to create a better digital future together.
H3C’s Adherence to Corporate Social Responsibility
H3C is an industry leader in the provision of digital solutions, and is committed to becoming the most trusted partner of its customers in their quest for business innovation and digital transformation. We offer a full portfolio of digital infrastructure products, spanning across compute, storage, networking, 5G, security, terminal and related domains, and provide a comprehensive one-stop digital platform that includes cloud computing, big data, artificial intelligence (AI), industrial internet, information security, intelligent connectivity, and edge computing, as well as end-to-end technical services. We are also the exclusive provider of HPE® servers, storage and associated technical services in China.

We have firmly oriented ourselves towards the needs of our customers, supported by a deep foundation with more than 30 years of operation. We provide scenario-based and customized solutions to our customers, enabling digital transformation in various industries that include, but not limited to carrier, government, finance, healthcare, education, transportation, manufacturing, utilities, energy, Internet, and building etc., products are widely used in over 100 countries and regions.

We take technical innovation as the engine for growth. Currently, more than 50% of our employees are R&D personnel. We have filed over 13,000 patents, of which more than 90% are invention patents. Facing a wide range of opportunities brought by the development of digital economy, we comprehensively deepen the strategy of "Cloud & AI Native" and upgrade the "Digital Brain", empower the digital transformation of various industries, in a bid to continuously help customers realize smarter business decision-making (Smart), faster response to business needs (Timely), more agile business deployment (Agile), more reliable support to business development (Reliable), safer business environment (Safe)

"Shaping the Digital Future for a Better Life" is the corporate vision of H3C. We are aiming to drive the development of the digital economy, and together with customers and partners, to create a better life for all to enjoy.
Digitalization is helping various industries gain faster access to the new era of global connection. From the "Digital Brain" providing cities with decision-making data and public services, to smarter healthcare, education and transportation reshaping everyone’s lifestyles, all these changes allow us to not only witness the evolution and iteration of innovative technologies, but also experience the tremendous power unleashed by digital technology. Guided by the concept of “Digital for Better”, H3C is committed to giving more vitality and warmth. It aims to empower the society with digital technology, dedicate to social welfare, and promote sustainable development.

H3C regards social responsibility as an important development mission; takes the implementation of the national new economic development strategy as the core; aids the transformation and upgrading of various industries through digital technology by continuously innovating in information technology products and solutions, and continuously contributing value to the society; takes advantage of digital technology to perform good deeds and create warmth and vitality in cities; passes on positive energy through digital technology; and pools social forces to draw a blueprint for a better future.

We can expect a brighter future if we keep moving forward. Under the background of the digital economy, H3C has always adhered to the goal of promoting the development of the digital economy, focused on the deployment and application of digital technology. On top of that, under the guidance of “Digital for Better”, H3C is committed to using inclusive digital technology with warmth to reconstruct the scenarios of production and personal life and empower various sectors and industries. Technology is for the social good. H3C will work with users and partners from all walks of life to paint a better future with digital technology.
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Corporate Events: Alongside with Realizing Social Responsibility

Events
Responsibility
H3C was officially founded in May 2016. This was not only a brand-new identity, but also brought new opportunities and challenges.

In January, H3C announced its decision to establish a brand-new image as “The Leader in Digital Solutions” and committed itself to becoming the most trustworthy partner helping customers with business innovation and digital transformation.

In April, the “Digital Brain Project” was put forward. With its ever-growing platform capability, H3C is committed to working with its eco-partners to help customers from all walks of life to create their own digital brains and accelerate the digital transformation process. In addition, H3C released its international business vision and strategic plan, and set up seven overseas branches which started to explore overseas markets under the H3C brand.

In the same month, H3C published the book “The Road to Digital Transformation”, which systematically expounds upon its understanding and cognition of digital transformation, and provides detailed strategic and methodological guidance for the transformation of the industry.

In June, H3C announced the launch of the “Digital Spark Program”, officially kicked off, creating a platform for the growth and display of high-quality industry talents.

In July, H3C donated 10 million yuan to aid flood control and disaster relief in Henan Province.

In August, H3C comprehensively deployed the “dual-carbon” strategy, fulfilling its commitment to green development with innovation.

In November, H3C assisted the Central Primary School of Qifo Township, Qingchuan County, and launched a digital public welfare class again.

In February, H3C Talent Research Center launched seven service systems on the basis of integrating the education and training resources of H3C, including China HP University and the H3C Training Certification Center.

In April, the 1st H3C Navigator Summit took place in Hangzhou, at which the “Application-driven, Cloud-led Future” strategy was put forward and the first Chinese City Digital Economy Index White Paper was released.

In May, prior to the 10th anniversary of the Wenchuan earthquake, H3C once again aided the construction of the Qifo Township Central Primary School in Qingchuan County, Sichuan Province, which has been carried out for five consecutive years.

In August, H3C was elected as the director unit of the National Smart Cities Standardization General Working Group, and became the lead unit for the compilation of a series of national standards such as “Internet + Smart Education”, “Smart Society” and “Project-level Evaluation for New Smart Cities”.

In September, H3C Talent Research Center won the “Asian Education Contribution Award”, helping H3C to earn international recognition in cultivating industrial talents and promoting industry innovation.

In January, H3C announced its decision to establish a brand-new image as “The Leader in Digital Solutions” and committed itself to becoming the most trustworthy partner helping customers with business innovation and digital transformation.

In April, H3C released its “Cloud & AI Native” intelligent strategy and “Digital Brain 2021”.

In May, in celebration of its 15th anniversary, H3C announced its fresh determination to step up its efforts to embrace new opportunities and challenges.

In June, “Digital Spark Program” officially kicked off, creating a platform for the growth and display of high-quality industry talents.

In July, H3C donated 10 million yuan to aid flood control and disaster relief in Henan Province.

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Sustainable Development
Technology innovation to green products and solutions

Environmental issues are receiving increasing attention in our times. While we are striving to tackle environmental problems, the supporting force of digital technology is becoming more and more significant. At the National Two Sessions in 2021, the Chinese government announced that it would strive to peak carbon dioxide emissions and achieve carbon neutrality (also known as the “dual-carbon” goal). The goals were written into the government work report for the first time, calling for all industries to reduce carbon emissions. Digitalization is undoubtedly an important way to achieve “dual-carbon” goals. Relying on the edges brought by digital technology innovation, accelerating energy structure adjustment, and promoting industrial energy conservation and emission reduction will be our best answer to realize “dual-carbon” goals.

So how to promote energy conversion and the upgrade of carbon-intensive industries, and seek a path where we can pursue both economic development and low-carbon environmental protection? Each industry may be one of the key answers to the question. On the one hand, as a green industry, it has the ability to quickly achieve the carbon-free goal. On the other hand, with their strong innovation capabilities, technology enterprises can leverage their technological advantages to enable the green transformation of traditional industries and reduce carbon emissions from production and living.

As an active promoter and practitioner of the “dual-carbon” strategy, H3C has an insightful understanding through its in-depth study into the issue. At present, H3C is actively planning the “dual-carbon” strategic layout, bringing together internal and external forces, and blazing a green development path suitable for H3C.

H3C also actively joins the “Dual Carbon Action” initiative, calling on all stakeholders to take active actions, especially enterprises and institutions with leadership, innovation, and social responsibility, to promote low-carbon transformation and explore innovative sustainable solutions to realize the “dual-carbon” goals which takes into account the multiple goals such as economy, people’s livelihood, environment, and climate to open the next stage of China’s green, low-carbon, win-win and sustainable new growth.

Building green data centers

Data center is a strategic resource and public infrastructure supporting future economic and social development. It is the most critical link related to energy saving and consumption reduction of new infrastructure. Every day an astronomical amount of data computing and processing results in the consumption of thousands of servers in the centers, which brings a huge burden of electricity consumption to the city power grids. The problem of high energy consumption has increasingly become a bottleneck that restricts the development of the data center industry.

In the process of providing services for multiple data centers, H3C has gradually formed various effective green solutions. H3C applies the “low-carbon” concept throughout the entire life cycle of “planning—design—construction—operation and management—disposal” of the data centers. It uses a systematic methodology to achieve the optimal PUE value; assisting data center network transformation and building networks with a minimalistic architecture and automatic scalability to achieve comprehensive upgrades in performance, cost, flexibility, and low latency; it leads the construction of modular infrastructure, improves the operation and management efficiency of data centers, and builds data centers that are greener and more energy-saving in a smart and automated way. Up to now, H3C has participated in the construction and deployment of more than 100 data centers around the world.

Liquid Cooling Solution

The full implementation of the dual-carbon policy will urgently promote the remodeling of the entire ICT industry’s landscape. Energy-saving product upgrades, waste heat utilization, improving data center energy efficiency, and reducing PUE are inevitable trends in data center development. Liquid cooling is great way for improving the energy efficiency of data centers.

After many years of accumulation in the liquid-cooled data center business, H3C has an industry-leading design team, years of experience in liquid-cooled data center services, and actual participation in large-scale liquid-cooled data center projects. It can provide innovative design for the construction of new data centers or transformation of old ones, including data center consulting, design, construction, assurance, and operation and maintenance, and provide full life cycle services.

In addition, H3C also has many years of technical accumulation in liquid-cooled servers. It has done cold plate pre-research on R4900 G2 rack servers as early as 2017. Combined with energy-saving technology, the measured PUE value of the project was between 1.06 and 1.17. In addition to general-purpose rack servers, H3C had also done pre-research on the B16000 blade server node. The measured power consumption of a single node was 49.85W lower than that of air cooling; the CPU temperature was reduced by 23°C (30W CPU), and the measured PUE value was around 1.2.

Digital energy

The current trend of the global energy industry is changing from resource-dependent to technology-driven. Digital technology is providing more possibilities for the green and low-carbon development of the energy industry.

As a leader in digital solutions, H3C focuses on the overall goal of coordinated development of “power supply, grid, load and storage,” and in the overall layout of digital energy, based on “digital energy product layout” and “energy digital application layout”, to help the digital value-upgrade of the energy industry chain and supply chain, and the expansion of digital energy’s industrialization. At present, H3C’s digital energy solutions have fully covered all aspects of “cloud-network-edge-terminal,” and can provide energy solutions for all scenarios.

Zero-carbon intelligent campus

As a basic unit of the cities, industrial park gathers various resource elements such as industries, functions, innovation, and human resources, and its contribution to economic growth and carbon emissions cannot be underestimated. It has therefore become an important space carrier for China’s implementation of the strategy of becoming a manufacturing power, industrial transformation and upgrading, and the dual-carbon strategy.

Based on years of accumulation in the field of intelligent campus, H3C has gradually built a zero-carbon intelligent campus solution with the carbon sources, carbon emission monitoring, energy management and carbon trading services as the governance framework. With the zero-carbon operating system as the digital base and data as the core element, H3C has fully opened up all aspects of the “dual-carbon” production process. The zero-carbon operating system is a suite for building zero-carbon parks on the Oasis Platform. It precipitates the industry’s first zero-carbon full-chain capability support platform, realizes the integration and connection of data flow, energy flow, and carbon flow in the park, and empowers business innovation in the park. H3C’s zero-carbon intelligent campus solution boosts the convergence of green industrial clusters, helps the park improve the comprehensive experience, optimizes collaborative work efficiency, reduces comprehensive energy consumption, improves the health of equipment and facilities, and enhances the industrial competitiveness of the park.

From smart cities to smart energy, the “digital brain” has become the core engine of the industry’s digital transformation. Under the requirements of the “dual carbon” strategic goal, H3C can use digital technology to meet emerging needs such as carbon monitoring, carbon capture and storage, and carbon trading, and at the same time integrate micro-grid management system that meets the “dual carbon” development requirements for new industrial parks on the existing basis and build a carbon-neutral digital system for the park.

UNIS intelligent Factory is located in the start-up block of the “Future Intelligent Smart Town” in Xiang Lake, Xiaoshan, Hangzhou, with a planned land area of 38,000 square meters and a planned total construction area of 98,000 square meters. Under the requirements of the “dual carbon” strategic goals, H3C has built a zero-carbon intelligent campus solution for UNIS Smart Factory to comprehensively promote the construction of a zero-carbon intelligent campus from the three aspects of energy transformation, application transformation and digital transformation, and actively explore innovative solutions to realize carbon peaking and carbon neutralization with its own characteristics. In terms of energy transformation, H3C will continue to promote photovoltaic projects, and use new energy technology and energy storage technology to maximize energy efficiency; in terms of application transformation, we will systematically go through the buildings and transportation in the park, and comprehensively promote the transformation of application scenarios such as zero-carbon production, zero-carbon buildings, and zero-carbon transportation; in terms of digital transformation, UNIS Smart Factory Park will combine its own digital platform to build a dual-carbon data base for the park, providing a full-chain services covering data flow, information flow, and carbon flow in the park, creating a leading industry 4.0 model point in China, and finally realize the productionization of “intelligent factory” solutions.

Shaping a new model of green enterprise

In the operation, production and management of the enterprise, H3C adopts a green operation system, and applies the green and low-carbon concept to all aspects of the product life cycle such as design, procurement, manufacturing, logistics, sales, use, recycling and reuse, and realizes the corresponding it has formed a complete set of green environmental protection quality operation system. In addition, H3C continues to implement the product environmental assessment system, and evaluates product-related environmental performance indicators and product life cycle to obtain the environmental conditions of product production.
Empowering Key Industries and Strengthening Collaborated Regional Development

Supported by digital solutions, H3C deeply empowers cities and industries to restructure their development models and facilitates collaborated regional development so as to achieve the overall goals of quality and efficiency improvement.

- **Empowering industries to realize “dual-carbon” goals**
  
  In response to the call of the state government, H3C aims to build a green manufacturing system, achieve carbon neutrality, take the lead in piloting green production processes and in achieving the green goals of “efficient, clean, low carbon, and recycling”. To achieve these goals, H3C introduces innovative technologies such as cloud computing, big data, AI, and the IoT into environmental protection work to improve the efficiency and people's living environment.

  With the continuous improvement of computing power, digital product and solution providers represented by H3C continue to empower the digital transformation of the industry. Technologies like 5G, big data, AI, IoT, blockchain can be used in energy, construction, transportation, industry, agriculture and other key industries to find application scenarios to reduce carbon emissions. At the same time, H3C will also promote the digital transformation of industries such as smart cities, smart healthcare, smart education, and smart industrial parks to help implement the “dual carbon” strategy from more dimensions.

- **Facilitate collaborated regional development and stimulate the development of a dual carbon economy**
  
  In recent years, H3C has helped many cities or provinces to promote the implementation of environmental protection smart cloud platforms, allowing digital intelligence to promote their green growth.

- **In Inner Mongolia**
  
  In Inner Mongolia, H3C has deeply participated in the construction of Inner Mongolia environmental protection cloud to build a cloud computing platform for the protection of the magnificent ecological environment in Beijing.

- **In Tianjin**
  
  In Tianjin, H3C has accelerated the construction of environmental protection cloud with all-round digital infrastructure.

- **In Xi’an**
  
  In Xi’an, H3C has provided a solid technical support for the have control and environmental protection work in this ancient city used to be China’s capital of thousands of years with its smart environmental protection center.

- **In Tibet**
  
  In Tibet, H3C aims to protect the water and air quality on the Qinghai-Tibet Plateau with advanced digital solutions.

- **In Sichuan**
  
  In Sichuan, the environmental protection cloud provided by H3C for Yalain Environmental Protection Bureau to protect the picturesque Sichuan’s rivers and larch mountains through the collaborative sharing of business and data.

Fully promote H3C’s own energy conservation and emission reduction, and fulfill its commitment of carbon neutrality

Green development is not achieved overnight. As one of the most basic units of the economy and society, enterprises play an important role in the development and utilization of resources and environmental governance. All the more reason for enterprises to actively participate in the construction of ecological civilization to promote the green transformation and green innovation of the industry.

As a practitioner of the “dual carbon” goals, H3C actively fulfills its obligations to conserve energy and reduce pollution. It has followed strictly relevant national standards in its design and manufacturing of products, and played an active part in the formulation of green standards. It's been working with its industrial chain partners to build a social responsibility community of the “dual carbon” strategy, setting a sample for enterprises to practice the “dual carbon” strategy.

- **Energy conservation and consumption reduction and green office work**
  
  Green life and green office have become a daily routine for H3C’s employees. We pursue efficient energy management in strict accordance with the requirements of the ISO50001 energy management system; we also regularly promote energy conservation and consumption reduction, advocate “energy conservation and consumption reduction and green office work”, and cultivate our employees’ awareness of saving electricity, water and paper by starting with the basics; we promptly update equipment with low energy efficiency, and we reduce energy waste through systems such as “cleaning desks and turning off electric appliances” and applying for overtime air-conditioning resources. We effectively reduce energy waste in daily operation through the basics.

  By integrating cloud platforms into all of its day-to-day work in its business operation, the company has significantly driven telecommuting while indirectly saving for itself more than 10 million yuan ($1.54 million) worth of energy consumption. Meanwhile, H3C has launched a green energy machine room project, which is expected to reduce the annual electricity consumption cost by nearly 100 million yuan.

- **Participate in the formulation of industry standards and adhere to the standard**
  
  H3C has followed strictly relevant national standards in its design and manufacturing of products. It practices the certification of green and environmental protection in accordance with the high standards of the country and industry, and played an active part in the formulation of green standards, contributing its experience to green and environmental protection.

  H3C’s servers and VDI products have obtained the most authoritative environmental certification in China, and our servers andbox-type switch products have obtained resource-saving product certification from the China Quality Certification Center (CQC).

  H3C has also formulated its own green product design rules in accordance with the high standards of energy management. H3C’s servers and VDI products have obtained the most authoritative environmental certification in China, and our servers and VDI products have obtained resource-saving product certification from the China Quality Certification Center (CQC).

  H3C has participated in the formulation of industry standards and adhere to the standard.
Prospective insight to seize the development opportunity brought by "dual carbon" strategy

With the continuous advancement of the "dual carbon" strategy, enterprises also need to change with the times and gain timely insight into new trends in policy and industry development. Based on the in-depth understanding and research of the national "dual-carbon" strategy, H3C has organized and released a number of reports to promote green development in an all-round way. As a practitioner and promoter of the "dual carbon" strategy, H3C is joining hands with industry partners to build a green industry system and help achieve a low-carbon development.

Release White Paper on Zero-Carbon Intelligent campus (2022)

As the deputy head of the Intelligent campus Task Force of China National Information Technology Standardization Network, H3C led more than 20 industry-education-research-user institutes or enterprises to jointly compile the White Paper on Zero-Carbon Intelligent campus (2022). Based on the current status of green and low-carbon development of the parks, the white paper analyzed and summarized the key development trends and major challenges faced by the current zero-carbon intelligent campus, and further defined the vision and construction ideas.

H3C believes that with the implementation of technological innovation and the "dual-carbon" strategy, the zero-carbon intelligent campus will further help industrial transformation and upgrading, promote the process of new urbanization, reshape the high-quality development pattern of cities, and promote the coordinated development of characteristic industrial clusters. Realize the improvement of quality and efficiency in the upstream and downstream of the industrial chain in the city, and explore a new path for the construction of "Digital China".
Giving Something Back

Public welfare is an obligatory social responsibility of an enterprise, a measure of the value of an enterprise, and an inevitable need for long-term sustainable development of an enterprise. Over the years H3C has been taking an active part in philanthropy to convey warmth and hope, making unremitting efforts to create a warmer world.
Dedication in public welfare and continue to deliver warmth and hope

In 2021, many villages and cities in Henan Province experienced persistent heavy rainfall with historic strength. Local transportation, power, communications and other livelihood facilities were severely affected. The people’s production, property and even their lives were greatly threatened. H3C had been following the news and decided to do something. On July 23, H3C donated 10 million yuan to Zhengzhou Charity Federation for flood control and disaster relief.

H3C immediately set up an emergency support team right after the flood. We organized technical expert resources and engineer teams to provide all-round technical support and 24/7 on-site duty on the basis of ensuring the safety of our employees. We fully supported government agencies, transportation, hospitals, banks and other public emergency and safety assurance, we provided operators with emergency safeguard measures, timely repairs and early warning of dangers; we urgently mobilized production and supply chain departments to provide the required equipment and spare parts with the highest priority to meet emergency repair needs; we continued to help related departments troubleshoot damaged equipment and assisted relevant departments to formulate recovery plans. At the same time, in order to maintain the stable operation of related equipment, we specially opened a green channel for problem solving.

Green planting public welfare to create a green future

In order to help achieve China’s “double carbon” goal and promote the development of “double carbon” economy, H3C funded an afforestation project to build a carbon sink demonstration forest in Saihan District, Hohhot, Inner Mongolia, with a total area of 1.33 million square meters, covering the Matmane Mountain ski resort project area and surrounding areas.

At the same time, H3C actively encourages its employees to create a green future, and carries out an internal “Green Light Chaser” afforestation campaign for its employees. From 2022 to 2030, H3C will donate money to plant seedlings of the number of its employees in that year. This year, H3C-3 has donated 1 million yuan to plant 13,000 saplings. Every year, H3C employees can apply for a special sapling through the “Green Light Chaser” app to make a green dream together.

Promoting Equality in Education and Accelerating Informatization in Education

Public welfare can not only change the fate of an individual, but also the future of a country. H3C believes that business and public welfare need not be incompatible. They share the same goal — to give people a better life and the country a more possible future.

By pursuing continuous innovation in its public welfare model, H3C actively seeks the best combination of corporate capabilities and public welfare in order to achieve the maximum output of its corporate capabilities to serve national, social and public welfare, thereby guiding the growth of the next generation of talents. As one of the fields closely related to the growth of talents, education-related public welfare has always been a focus of H3C. H3C unceasingly promotes the fairer allocation of educational resources with digital technology, so that every child has access to education.

- Donating a digital campus to Muping Experimental Primary School over the years

In May 2018, in order to help Muping Experimental Primary School, a century-old school with excellent educational traditions, build a digital campus, H3C donated the overall digital campus infrastructure, a robot laboratory and two cloud classrooms to the primary school for the first time, effectively improving its teaching quality and efficiency, and strengthening its overall educational strength.

In June 2020, H3C made a second donation to the digital campus of the school, providing infrastructure including the campus security system, teacher cloud office system, view classroom and interactive classrooms to help the school maintain a leading edge in information technology-based education and teaching, achieve the efficient training of talents and export a steady stream of innovative teachers to society.

- Establishing the Love Education Fund to assist in the construction of Qifo Township Central Primary School for the second time

In the 2008 Wenchuan Massive Earthquake, the buildings of Qifo Township Primary School in Qingchuan County of Sichuan Province were completely destroyed. As one of Zhejiang Province’s counter-part assistance prefectures working on reconstruction projects in Qingchuan County, H3C made direct donations to Qifo Township Central Primary School via the Sichuan Province Education Fund. As a result, the school was reconstructed in just over one year, becoming the first reconstructed school to be completed and qualified.

H3C has long paid attention to the development of Qifo Township. In 2020, H3C donated 1 million yuan to the school for the second time, effectively improving its teaching quality and efficiency, and strengthening its overall educational strength.

In June 2020, H3C made a second donation to the digital campus of the school, providing infrastructure including the campus security system, teacher cloud office system, view classroom and interactive classrooms to help the school maintain a leading edge in information technology-based education and teaching, achieve the efficient training of talents and export a steady stream of innovative teachers to society.

In 2021, H3C donated 1 million yuan to Qifo Township Central Primary School via the Sichuan Province Education Fund. As a result, the school was reconstructed in just over one year, becoming the first reconstructed school to be completed and qualified.

- Donating information technology equipment and services to help build the digital campus of Qifo Township Central Primary School

In June 2020, H3C made a second donation to the digital campus of Qifo Township Central Primary School, namely the School Development Fund, Improved Student Education Fund and Teaching Reward and Scholarship Fund. These measures will improve the school’s educational environment, improve students’ learning experience, strengthen the construction of teaching staff; help Qifo Township Central Primary School develop into the warmest and most distinctive village school in Qingchuan County, and further promote the school to improve its environment and teaching and talent training quality through the new public welfare model of direct participation and long-term cooperation.

In addition, H3C has donated money and materials for industrial poverty alleviation in Daxiu Town of Chuan County, and Shaxi County, making its contributions as a leading technology force.

- Promoting educational equity and digital education in Qiyi, Yunnan

In 2020, H3C’s volunteer employees brought teachers and students of Qiyi Township Central School a fun and enlightening scientific knowledge popularization class. The content of the class included the three topics of new technology scenarios, key technologies and basic science, and involved the popularization of network security education.

Volunteer lectures from H3C introduced the latest technology application scenarios such as smart wareable, smart glasses, AR augmented reality and autonomous driving to the children, and explained the principles of 5G communication, AI and other hot topics in easy-to-understand terms. They also encouraged the children to pay attention to the foundation of science and technology, and expressed their hopes that the children would eventually learn and use new technology scenarios, key technologies and basic science to update the children in the mountainous areas with the latest science and technology trends. They helped the children overcome the digital divide and helped them grow with love and technology.

- Digital public welfare class opens up a wonderful new world for children

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Comprehensively assisting the epidemic prevention and control work with technology

Science and technology are powerful weapons for mankind to fight against diseases. Digital technologies have played an important role during the pandemic. As a leading enterprise in science and technology in China, H3C, while fulfilling its corporate social responsibility, has been assisting in the prevention and control work of the COVID-19, and builds a solid line of defense against the pandemic with science and technology.

At the beginning of the epidemic, H3C quickly launched a number of medical assistance projects. In addition to donating equipment worth more than 30 million yuan to Huoshenshan Hospital and Leishenshan Hospital, it also provided on-site deployment, installation, trial run and maintenance and 24/7 remote operation and maintenance services to the two hospitals. At the same time, H3C also provided technological assistance for the fight against the COVID-19 epidemic; it supported the reconstruction projects of COVID-19 designated hospitals in Xi’an, Chongqing and Chengdu with science and technology, provided the network equipment required by the makeshift hospitals in Hong Kong. During the COVID-19 prevention and control period, H3C has worked closely with its partners. We had successively released the Ark Escort Plan 1.0 aimed at alleviating our partners’ pressure for funds and stock; it was subsequently upgraded to the Ark Escort Plan 2.0 which focuses on scientific prevention and control, and the resumption of work and production. We then introduced nine measures, namely the support plan of telemedicine solutions for isolation wards, cloud support plan for remote operation and maintenance, security support plan for remote operation and maintenance, support plan for remote R&D of the VDI cloud desktop, support plan for VPN remote office solutions, support plan for collaborative office solutions, incentive plan for IT product programs, incentive plan for partners’ independent marketing and incentive plan for sales of RMB 5 million. We also simultaneously launched a full series of 81 high-quality courses on marketing management and product planning in order to increase the degree of empowerment, help our partners quickly master and implement the relevant measures, and overcome difficulties together.

Facing the development of the recurring epidemic since 2022, H3C officially released the digital intelligence anti-epidemic platform to build a comprehensive anti-epidemic platform of technical prevention, numerical control, network management, and intelligent governance to help grass-roots governments in accurate epidemic prevention and control. The platform integrates data platform, operating system, various application scenarios of epidemic prevention and control and other element resources. It can support the daily prevention and control of the epidemic, and respond immediately when an epidemic occurs, forming a digital closed loop for epidemic prevention and control, and building a solid “Great Wall of Technology” for the digital war against the epidemic.

Help the physically and financially challenged and help groups of special needs integrate into society

H3C Group has always adhered to helping the physically and financially challenged with philanthropic acts. It regards caring and helping disabled people and ensuring their equal and full participation in social life as an important part of the company’s value of “diversity and inclusiveness”, and is committed to creating more convenient and inclusive living environment for groups of special needs.

Since 2018, H3C has cooperated with FESCO to help disabled people in the employment project. Currently, 146 disabled people are employed in Beijing, Hangzhou and Chengdu, giving full play to the leading role of high-tech enterprises in fulfilling social responsibility. On September 1, 2022, the inauguration of the H3C Disabled Supporting Employment Base was held at the Beijing Disabled Persons Service Demonstration Center. As the first listed company located in the base, H3C will continue to combine its own business to create more employment opportunities for disabled people and provide more services for disabled people in need.
Improve People's Wellbeing with Digitalization

In the new historical era, the essence of the Chinese Dream is to build China a strong and prosperous country and to accomplish national revitalization as well as to fulfill all Chinese people’s demand for a better life. Under the context of the national development blueprint, the need to meet the people’s longing for a better life with the ever-increasing sense of gain, happiness and security remains unchanged. In the draft outline of the “14th Five-Year Plan”, “lift people’s livelihood and well-being to a new level” is once again regarded as one of the main goals of China’s economic and social development.

As a technology leader in the industry, H3C has been committed to actively exerting its own advantages, accelerating the realization of the new goal of common prosperity in the new era, and writing a new chapter of the Chinese people’s happy lives. H3C is further promoting the application of digitalization in cities, healthcare, education and other industries with cutting-edge technical capabilities and intelligent means, and achieve full-scenario coverage in various fields such as clothing, food, housing, and transportation, facilitate people to have and enjoy a better life.
To create better urban life through digital governance

Cities are not only the greatest invention of mankind, but also an important carrier of global economic and social development. At present, China’s urbanization level is close to 60%, which is a critical stage of high-quality urbanization development.

As a masterpiece of new infrastructure and an important starting point for governments at all levels to promote new infrastructure, the importance of smart cities is self-evident. The achievement of new smart city construction is an important symbolic test of a city’s management level. Based on technological progress and keen insights, how many fast, efficient, convenient and automated applications can be brought about will determine whether a city can provide its people with more freedom of choice, more convenient development paths and more comfortable life experience in the future. According to the report Super Smart City 2.0: Artificial Intelligence Leads the New Direction released by Deloitte, more than 89% of cities above prefecture level in China are building themselves into smart cities. The number of cities reaches 500, a figure close to half the number of smart cities in the world.

H3C is an important force in promoting the digital transformation of Chinese cities. H3C not only promotes the overall balanced development of the industry from the complex urban perspective by studying and sharing its smart city theories and practical experience, and participating in the formulation of a series of smart city standards, but also advances the construction of “people-oriented” smart cities featuring industrial linkage from the supply side. In this way, H3C helps various industries to improve their supply quality and efficiency through science and technology, meeting the people’s growing demands for spiritual culture, more personalized material culture and an ecological environment with higher standards.

H3C believes that new smart cities are “grown”, not “built”. Based on this concept, H3C is committed to becoming “China’s partner in city digitalization”, creating city digital solutions centered on city management systems in an innovative way. It insists on constructing a “digital brain” in a people-oriented way according to the different cities’ characteristics, relying on modular systems to promote the integrated growth of smart cities with unified platform, data, empowerment, and security. It helps realize the new “seven connections and one leveling” (roads, water pipes, rainwater, sewage pipes, electricity lines (3000KVA below), steam pipelines, communication pipeline, land formation), and inject vigorous vitality into the new cities.

- **Binhai, Tianjin**

  One Brain + Four Platforms

  The Binhai New District of Tianjin is located in the center of the Bohai Rim Economic Circle. It is the first national comprehensive reform and innovation zone approved by the State Council. It is also the gateway for the northern China to the outside world, a high-level modern manufacturing and R&D transformation base, an international shipping and logistics center in the northern China, and a livable and ecological new urban area. It is known as “the third growth pole of China’s economy”.

  In the construction of Smart Binhai New District, H3C has helped Binhai build a city digital brain with the architecture of one brain and four platforms, which is providing comprehensive technical platform support and smart applications for smart city growth in Binhai New Area. It carries 17 smart applications including smart comprehensive governance, smart commerce, smart healthcare, smart transportation, smart education, convenience portal and so on, forming a new convenient and efficient system of government services and smart city construction.

- **Chengdu High-tech Zone**

  A smart city based on “Application”

  With the opportunities such as the Chengdu-Chongqing economic circle and the formation of a new pattern of western development, Chengdu High-tech Zone is accelerating the pace to build a national high-quality development demonstration zone and a world-leading high-tech campus. At the same time it has been thinking about how to become a national high-tech zone with high-quality development and the “natural mission” of reform and innovation.

  In 2017, H3C collaborated with Chengdu High-tech Zone to build a smart city digital brain, and made efforts to build a “smart Chengdu” from many aspects, such as economy, transportation, and government affairs. In terms of government affairs, H3C assisted in improving the government affairs data resource system of the High-tech Zone by gathering collecting more than 1.36 billion city data points, which offered reliable data support for government affairs optimization, promoted smart governance of nearly 20 application scenarios such as economic operation and epidemic prevention and control, and realized a full-scenario breakthrough in urbanization governance modernization. With outstanding achievements in information and data transformation, to which H3C contributed, the Smart City Project of the Chengdu High-tech Industrial Development Zone won the “2020 IDC China Digital Transformation Excellence Award – Information and Data Leader”. It was also the winner of the “Living & Inclusion Award” at the 2021 World Smart City Award.
Zhengzhou High-tech Zone
“Five-in-One” new smart city operation center

Located in the northwest of Zhengzhou, the Zhengzhou National High-tech Industrial Development Zone was among the first batch of national high-tech zones approved by the State Council in 1991. The Zone has been actively planning to build a new smart city which focuses on the development and utilization of big data, and is “suitable for entrepreneurship, industry and living” through the deployment and application of a digital brain in city management and services.

With the help of H3C, the Zhengzhou High-tech Zone was able to construct a “Five-in-One” new smart city operation command center that includes a citizen experience hall, a city guest hall, a smart industry hall, an operation command center, and a multi-functional hall. This was done in accordance with the Zhengzhou High-tech Zone’s specific development requirements. Based on the three major contents of the smart command center, set of 3D real urban scenes and city data engines, it promotes the urban construction of the Zone and the upgrading of smart industries by realizing accurate decision-making, efficient management and optimized services.

Hohhot City Brain
1+4+N, creating a new smart city model for the central and western regions

As the capital of Inner Mongolia, Hohhot is an important hub city connecting Northeastern China, North China and Northwest China, an important node city in the construction of the “Belt and Road Initiative”, and an important gateway for China's opening to the north. Today, in this vast land, the interaction of science and ecology has given birth to a unique beauty.

In October last year, the Hohhot Smart City Project (Phase I) kicked off in an all-round way. Under the guidance and support of the Hohhot Municipal Party Committee and Government, H3C assisted in completing the construction tasks in just three months, creating a new “Hohhot Speed” in city digital brain construction and building a new smart city model for the central and western regions. Since Hohhot’s City Brain has been fully launched, a “smart green city” that is more in line with people’s expectations is progressing rapidly towards the intelligent era, showing a new blueprint for the development of this city.

Nowadays, alongside Tianjin Binhai New District, the Zhengzhou High-tech Zone, Inner Mongolia Autonomous Region and Chengdu High-tech Zone, the building of new smart cities by H3C is showing strong momentum everywhere. At present, the "City Operating System V3.0" launched by H3C has converged more than 70 ecological partners, created more than 180 applications, and provided service to the construction and operation of more than 190 smart cities. In the future, H3C will continue to blaze new trails in digital technology and business, explore successful paths for the building of smart cities, promote regional industrial integration and economic development, and better serve the people’s livelihood and well-being.
Technology empowering digital innovation of the countryside

Since 2004, the No. 1 Document of the CPC Central Committee has focused on the "three rural" issues for 19 consecutive years, fully proving the strategic value of rural revitalization in the new journey of building China into a modern socialist country in an all-round way. In the "14th Five-Year Plan" National Agricultural and Rural Informatization Development Plan issued in February 2022, the state clearly put forward the working principle of "innovation-driven and empowered by digital technology". It proposed an all-round way. In the "14th Five-Year Plan" National Agricultural and Rural Informatization Development Plan issued in February 2022, the state clearly put forward the working principle of "innovation-driven and empowered by digital technology". It proposed an all-round way.

Work with Yudong Village to create a future village of tourism

Yudong Village in Zhejiang Province is famous for its folk culture and art traditions. More than 300 of the total 820 villagers are engaged in pleasant painting, so the village has a strong artistic atmosphere. In 2020, Yudong Village started the construction of future village. With cultural heritage as the core, problem demand as the guide, and digital reform as the approach, it focused on creating a "2+4+1" key digitalization scenarios applied to the full life cycle service of villagers and outlined a new picture of the future village of "12 Gits" in the new era.

In order to further explore the construction and innovation of rural communities facing the future, Yudong Village and H3C worked together to explore new possibilities for rural governance and services. By fully tapping the village’s own resources and cultural advantages, H3C created a "Rural Brain" tailor-made for it, and fully empowered four major business scenarios including digital party building, smart governance, digital industry, and smart services. Zhejiang's first tourism-oriented future village featuring peasant paintings had been successfully established, which had effectively improved the happiness of villagers' lives and provided a model for other villages' digital development.

Smart Cerebellum 2.0 opens a new model of grassroots governance in Yinqing Town

Like other small towns at the regions south of the Yangtze River, Yinqing Town in Zhejiang Province boasts a large agricultural industry. However, with the rapid development of the regional economy, the limitations of traditional agriculture were becoming more and more obvious, and it was urgent to import a new "source of vitality" into the town. Based on this, Yinqing Town chose to embrace digitalization and embarked on a new path to optimize rural governance and industrial operation through digitalization.

Working together with Yinqing Town, H3C has built a "Smart Cerebellum 2.0" for the "Wealth by Intelligent" future rural complex, including four modules: basic platform, data access, platform integration, and data visualization. They also built a "rural digital cockpit" that could collect and manage massive data, empower data value insights, and facilitate the comprehensive innovation of governance and service models. Thanks to the empowerment of digital technology, Yinqing Town has realized the comprehensive innovation of digital new infrastructure, digital new governance, digital new industry, digital new service, and digital new life, and created a new model of fine grassroots governance.

As a firm executor of rural strategy and an innovative practitioner of other villages' digital development.

Facilitating the modernization of the rural governance capacity system in Fenghuang Village

Fenghuang Village, Yaqian Town, Xiaoshan District, Hangzhou City, is surrounded by mountains and rivers with beautiful scenery. It has witnessed the history and gave birth to one of the peasant movements in China. Today, as Zhejiang's accelerated progress of common prosperity, Fenghuang Village is also constantly exploring its new position: Digitalization is the strong impetus for the development of Fenghuang Village.

The cooperation with HEC has brought a new look to Fenghuang Village. With the support of the "Rural Brain", the massive rural data in Fenghuang Village has been aggregated and activated, and a series of smart applications based on the data have provided adequate support for the digital party building, smart governance, digital industry, and smart services in the rural area. At present, H3C has helped Fenghuang Village to build the Digital Intelligence Manage- ment Platform by Doorstep, the village-level digital cockpit and the Smart Village APP, which have effectively promoted the optimization and improvement of convenience services. Relying on H3C's digital solutions, Fenghuang Village has established and perfected a data governance mechanism, built an efficient platform for data governance and insight, and led the comprehensive upgrade of rural security, governance and services through digitalization.

Take digitization as the starting point to bring convenience and benefits to people in Guixi

At the beginning of 2021, the whole area of Yingtan City in Jiangxi Province was listed among the first batch of national urban-rural integration development pilot zones. In order to better adapt to the big picture of the modernization of agriculture and rural areas, Guixi Village of Yingtan seized the opportunity of digital innovation to promote the construction of the rural governance system and governance capacity, and implement the work of bringing the convenience and benefits to the people.

Therefore, relying on the innovative technologies, H3C fully upgraded the digital systems of Guixi such as its service item management, built a support platform for rural digital governance innovation, and extended the innovative technologies of smart cities to the township and village levels, so as to effectively promote the digital, precise, intelligent, and fine supply of grass-roots public services, respond to people's needs, and work for the greater happiness of the people.

Digitalization is the strong impetus for the development of Fenghuang Village.
Digital healthcare – Facilitating the health of the people

In 2021, many villages and cities in Henan Province experienced persistent heavy rainfall with The 14th Five-Year Plan and the Outline of Vision 2035 put forward that the protection of people’s health should be given a strategic priority in development, comprehensively promote the construction of a healthy China, and provide people with a full range of full-cycle health services. Today, the popularization of digital technology is accelerating this trend. With the continuous in-depth development of digital healthcare, high-quality medical resources will continue to sink, and digital inclusiveness will effectively benefit the national economy and people’s livelihood. During the COVID-19 pandemic, technologies such as the Internet, big data and artificial intelligence have played an important role in blocking the spread of the epidemic and supporting the operation of medical services.

With the continuous promotion and implementation of the “New Infrastructure” strategy, the digital transformation of the medical industry is also entering the intelligent stage in an all-round way. As a long-term enabler and practitioner in the field of smart healthcare, guided by the “Cloud & AI Native” strategy and based on the medical digital brain, H3C is working with hospitals and eco-partners on creating a more intelligent medical system which will constantly promote the implementation of the “New Infrastructure” strategy in the medical field.

In the process of smart healthcare benefits to the public welfare, H3C not only maintains its leading consciousness in technology exploration, but also drives the continuous transformation of the medical industry from the perspective of top-level design. H3C is committed to contributing digital value to the reconstruction of the medical ecosystem and the optimization of the medical service structure and processes, enabling every doctor to enjoy a smarter and more convenient work experience, and helping their patients to live better and healthier lives.

New Infrastructure empowers the building of smart hospitals

West China Hospital, as a national center for the diagnosis and treatment of difficult and critical diseases in Western China, and the largest comprehensive single-point hospital in the world, receives 20,000 emergency outpatients per day.

On the road of actively exploring the deep integration of digital technology and medical research, H3C has leveraged its powerful capabilities of the Oasis Platform in data governance. Based on the smart hospital construction condition model, a smart hospital solution was created. H3C thus has helped West China Hospital to realize data exchange, business innovation in medical research and the successful implementation of the AI business. These measures have promoted the intelligent development of the hospital, creating a full-stack scientific research environment for its researchers, enhancing the innovative capability of its scientific research work and fully releasing the great potential and value of “intelligence + medicine”.

No. 1 in the ICT market of the medical industry

more than 1,200 Level 3, Class-A hospitals

more than 80 "Top 100" hospitals

70% of hospitals across the country:
Helping to accelerate the implementation of "smart medical insurance" in response to the informatization of medical insurance

In order to promote the stable and orderly development of the medical insurance industry and enhance the happiness of the people, the National Healthcare Security Administration issued the Guidelines for the Construction of Medical Security Information Platforms in order to actively promote medical insurance informatization under the strategic concept of "coordinating all the activities of the nation like moves in a chess game".

As the first complete construction model of provincial-level medical insurance information platform in China, the Chongqing medical insurance platform is also supported by the technical support of H3C. Through a comprehensive review and sorting out of the medical insurance business and structure, as well as the exploration and innovation of cutting-edge technologies such as distributed cloud and distributed database, H3C successfully helped the national medical insurance information platform to be launched at one go. It covers more than 32 million people in Chongqing and more than 20,000 two-designated institutions, making it the largest medical insurance cloud platform with single business coverage. The project has consolidated the "digital foundation" for the development of medical insurance in Chongqing, connected the "data islands", and realized the connectivity of online business and information data between Chongqing's medical insurance and rest of China. In addition, the substantial improvement in analysis speed and the quasi-real-time monitoring of medical insurance funds are also beneficial to the continuous improvement of the quality and efficiency of medical work, and promote the further improvement of the medical security system.

Integration of intelligence and implementation to build a digital barrier for public health

Relying on the comprehensive strength of "digital brain", H3C has deeply participated in the digital transformation of public health undertakings at different levels, and has built a solid scientific and technological foundation for the realization of comprehensive health.

In the process of promoting the modernization of public health, H3C has integrated digital technology into the reform process of basic medical services, disease prevention and control and other systems and mechanisms, and has actively undertaken the construction of many institutes such as the National Health Commission, the China Center for Disease Control and Prevention, and the State Administration of Traditional Chinese Medicine. The digital platform of public health institutions has helped more than 100 regional medical constructions such as Taizhou, Yinzhou, and Dali Medical Community to accelerate the implementation and realize the exchange and sharing of medical resources in the region.

In the post-epidemic era, the digital technologies of H3C will play an important role in more fields such as public health emergencies, new drug and vaccine R&D, and national health monitoring and evaluation. In the future, H3C will continue to cooperate with local governments, the National Health Commission, and medical institutions to continue to promote the implementation and development of national public health, medical community and other health industry policies, and to lead the digital transformation of public health through the integration of intelligence and implementation.

Healthcare community solutions, realizing the full coverage of healthcare services

This year is the tenth year in which 67-year-old Mr. Liu has had stomach problems. In the past, he often went to the county hospital which involved public transport, registration and waiting to see a doctor, and this exhausting process could take a whole day. Now, Mr. Liu no longer has to worry about seeing a doctor because the county hospital implements a healthcare community system under which the village clinic becomes a comprehensive department of the county hospital, and family doctors can offer door-to-door consultations.

Stories similar to that of Mr. Liu are happening in the pilot areas of countless county-level healthcare communities in China. H3C’s healthcare community solutions cover the informatization construction of county-level public health platforms, leading hospitals and primary medical institutions: through the construction of county-level healthcare cloud platforms, IT resources can be elastically expanded and rapidly deployed and migrated; by relying on dual-active storage technology, it can be ensured that key data is not lost and core business not interrupted; and based on both wired and wireless technologies, 5G and IoT, an integrated network with a unified strategy and simple management is used to build the cornerstone of interconnection, and a complete operation and maintenance system ensures the safe and orderly healthcare business to the greatest extent. In this way, everyone can have access to high-quality medical services and enjoy the dividends of healthcare reform in the digital era.
Digital Education – Helping People Enjoy Fair and Modern Education

Education should be regarded as the foundation of a nation. The China Education Modernization 2035 issued by the Central Committee of the Communist Party of China and the State Council clearly stated that informatization is the basic connotation and distinctive feature of educational modernization, and education reform in the information age should be accelerated.

Since joining the education informatization business in 2003, H3C has witnessed and participated in the entire process of technology-assisted education transformation. Currently, under the guidance of the “Double Reduction” policy, H3C is exploring a new model of smart education and digital campus reform with the full-stack strength of “Digital Brain” to promote the construction of national education informatization and digital education resources. It aims to use digital means to help teach students according to their aptitude and truly implement the teaching concept of all-round development to build a learning society for everyone.

Building digital campuses to accompany the growth of students

With the innovation and breakthroughs of 5G, big data, mobile Internet, cloud computing, AI and IoT, the innovative application of informatization is accelerating its deep integration with industry scenarios. For the education industry, driven by informatization, traditional education modes, scientific research activities, school management and public services have undergone great changes, and intelligent campuses and education are becoming a reality.

With the help of informatization, all kinds of “mind-blowing” high technologies such as remote door opening through mini-programs, multi-screen interactive intelligent classrooms, self-checkout robots, holographic classrooms, etc. have become commonplace on campuses. In recent years, H3C has successfully created a number of representative smart campus benchmarks.
• **Tsinghua University**  
A new upgrade of the campus network to improve the business experience of a smart campus

With the advent of the era of education informatization 2.0 and the acceleration of the construction of smart campuses, Tsinghua University, one of the top universities in China, has also taken the campus network upgrade into consideration, seeking to build a controllable, stable and secure intelligent and high-quality campus network.

Based on the high-quality cooperation experience with H3C in projects such as campus cloud and graduate profiles, Tsinghua University chose to work with H3C to promote its network transformation. In response to specific transformation requirements such as network security and system simplification, H3C has launched the BRAS solution. Relying on 13 CR16000-F BRAS devices, it has achieved the access control of nearly 60,000 teachers and students’ terminals and nearly 10,000 dumb terminals under the premise of not changing the original network structure of the departments and their network usage habits. It greatly improves the network usage experience of the teachers and students. The upgraded network can fully carry Tsinghua University’s smart campus business in teaching, scientific research, management and other aspects, ensuring the orderly development of teaching work.

• **Shandong University**  
Digital twin campuses are built to improve campus governance capabilities and service levels

Located on the shores of Aoshan Bay in Qingdao, Shandong University covers an area of 3,000 acres, including a construction area of more than 600,000 m² in the first phase, and has nearly 10,000 students. In order to build a high-quality smart campus, the Informationization Office and Campus Construction Headquarters work together to ensure the development of an intelligent campus construction leadership and working groups that coordinate with the relevant functional departments of the university and are responsible for the overall planning, decision-making, management and coordination of the entire life cycle. Partners such as H3C have also been introduced to carry out the smart campus planning.

Through cooperation with H3C, Shandong University has established a visual IoT management platform and a multi-scenario IoT application system. A variety of IoT applications have brought many innovations to the university’s management services. The construction of the smart Qingdao campus is a beneficial exploration and landmark achievement in the informatization construction of Shandong University. It has also introduced a driving force for the university’s “Double First Class” construction.

• **South China University of Technology**  
Building a smart campus requires endogenous driving force

As a test field for a world-class university, the Guangzhou International Campus of the South China University of Technology has formulated a disciplinary layout which aims at world-leading science and technology, focuses on strengthening the disciplinary deployment of emerging frontiers and intersecting fields, and carries out major basic research and high-end talent training.

In response to a series of high-standard application requirements for smart classrooms, smart laboratories and many other aspects of the new campus, H3C used its years of leading technology and practical experience in campus network construction to help the South China University of Technology build a strong campus network system. H3C also provided a flexible access authentication mechanism to successfully integrate the three areas of the campus, realizing the unified management of new smart campus applications such as virtual campus cards and green energy conservation throughout the campus.

• **UTAR**  
Building a smart campus which leads the digital transformation of education in Malaysia

UTAR is a well-known comprehensive research university in Malaysia, offering more than 120 various academic courses for more than 21,000 students. During the COVID-19 epidemic in 2020, the Malaysian government implemented a lockdown, and faculty and university students were required to work or study remotely from home. UTAR had to transfer all offline courses to online, and provide teachers and students with teaching services such as livestream teaching through the cloud management platform. Therefore the substantial increase in data traffic had brought enormous pressure to the school’s internal cloud servers.

Relying on its practical experience for its customers in various industries and diverse digital solutions, H3C accurately understood the business pain points of UTAR, and provided solid and reliable technical support for promoting its digital transformation. Based on Wi-Fi 6 product technology and Cloudnet solution, H3C has fully deployed the campus network of the Kampar campus of UTAR, helping UTAR to minimize the difficulty of network operation and maintenance, intelligent network optimization and fault prediction, which effectively guaranteed the teaching, research and management of the university.

“1+5+10” education strategy to open a new era of comprehensive intellectual education reform

Looking back over the development history of education informatization in China in the past 40 years, it is clear that studying the past and predicting the future development trends of education informatization is of great significance for building an education power and realizing education modernization.

Over the past ten years of in-depth participation in educational information, H3C has served more than 2,600 educational institutions and research institutes, including all “double first-class” universities. It has built more than 300 campus clouds, more than 900 educational metropolitan area networks, wireless MAN and more than 80,000 primary and secondary informationized schools. It has accumulated mature experience and also formed cutting-edge insights. As the education informatization officially enters the 2.0 era, H3C accurately responds to the call of the development of the times and formulates the “1+5+10” education strategy according to the changing times: with a comprehensively upgraded “digital brain”, it has created ten educational hotspot solutions such as smart campuses, integration of production and education, and smart classes for five types of educational users, including higher education institutes, vocational schools, education bureaus, primary and secondary schools, and scientific research institutes, forming a complete landscape for smart education.
Smart transportation makes every trip efficient and carefree

Transportation is the key foundation of a strong country. Today, technological development has created new opportunities for this key industry. The "Outline for Building a Strong Transportation Country" specifically points out that it is necessary to vigorously develop smart transportation and promote the deep integration of new technologies such as big data, the Internet, artificial intelligence, blockchain, and supercomputing with the transportation industry.

In order to help the transformation and upgrading of the traditional transportation industry, H3C is determined to innovate to create a "transportation digital brain", focusing on the development needs of various transportation application scenarios, providing a full range of digital solutions from top-level design to bottom-level architecture. Through intelligent integration and analysis of multiple data, it promotes the quality and efficiency improvement of core links such as traffic management, operation, security, etc., so as to realize the "smart change" in the five key transportation fields of urban rail, highway, civil aviation, railway, and port.

- **Smart urban rail**
  - Participate in the construction of the Winter Olympics branch line to convey the passion of the Winter Olympics branch construction of the 2022 Beijing Winter Olympics.
  - As the closest subway line to the Beijing Winter Olympics Organizing Committee and the Big Air Shougang, the western section of Beijing Metro Line 11 carries the important mission of ensuring transportation for major national events and therefore has higher requirements for intelligent technology.

- **Smart Highway**
  - Promote the construction of the national highway transportation e-license system.
  - In recent years, in order to promote the reform and deployment of "Internet + government services" and "decentralization, management and services" in the transportation field, the Ministry of Transport has requested to speed up the process of electronic qualifications and licenses in the transportation field. H3C抯 Smart Highway will help the Ministry of Transport better manage data, which will promote an integrated information system and the construction of the security management system.

- **Smart civil aviation**
  - Facilitates the digital transformation of the Capital Airport.
  - Beijing Capital International Airport, known as the most famous "gate" of China, has witnessed the rapid development of China's economy. It passenger flow which constantly broke its own record high has also put forward new requirements for the airport's own operation and management. Digital transformation has thus become a new direction for the construction of the Capital Airport.

- **Smart Rail**
  - Assist Jinan Railway Bureau to build an integrated information integration platform.
  - China Railway Jinan Bureau Group Co., Ltd., faces the Yellow Sea in the east and the Central Plains in the west, connecting the three major ports of Qingdao, Yantai, and Rizhao. As an important channel for economic development and foreign trade transportation in eastern China, the huge demand for logistics and passenger transport drives Jinan Railway Bureau to explore digital upgrades.

- **Smart port**
  - Information security of Mawan Smart Port.
  - During the upgrade journey of Mawan Smart Port, H3C focused on the information security requirements of Mawan Port, comprehensively considered the security protection measures, problems and weak links of the existing information system, and tailored a security rectification plan for it. Perceptron, database auditing, server security testing and other multi-end efforts have been made to comprehensively improve the security protection of the Mawan Port information system and the construction of the security management system.

As a result, China's economy has made great progress. Transportation is no exception. With the development of new technologies such as big data, the Internet, artificial intelligence, blockchain, and supercomputing, China's transportation industry has made significant progress in the digital era.
**Cooperation with ecological partners - Unbounded win-win results**

The ecology determines the spatial dimensions of an industry and constitutes the cornerstone for the healthy economic development of a country. Since the issuance of the "Integrated Platform, Unbounded Ecosystem" strategy, H3C has always held "accelerating the construction of a digital ecological platform" as its top priority.

2020 was the first year of H3C's big business. While continuing to practice the principle of "partners first", H3C has launched its "Core Business Partner Plan" and "Elite Business Partner Plan" to actively upgrade the incentive and support policies and empower its partners. H3C always looks forward to working with all its partners to expand the big business market.

In 2021, in order to better cope with the new challenges of the "Digital Native" era, H3C upgraded the original strategy to adopt a new strategy of "Integration of Cloud & AI, Unbounded Ecosystem", and realize the five leaps of "intelligence, integration, cooperation, wide-ranging and win-win" to further integrate and gather the capabilities of all partners, implement the all-round smart applications, and jointly draw the blueprint of unbounded ecosystem.
H3C's Blue Sky Action 2020, effectively protecting the interests of its partners

In order to create good market order and protect the interests of partners, H3C carried out a special action for the rectification of channel order and focused on controlling channel-related violations such as the fleeing goods of projects, public disruption of the distribution market order and forging letters.

Partners who commit violations such as fake orders and binding orders will be subject to more severe and heavier punishments in accordance with the 2020 H3C Administrative Provisions on the Fleeing Goods of Projects in China; partners who maliciously disrupt the order and price of the distribution market will be directly included in the yellow list of channels; and partners who commit violations such as forging seals, authorization letters, qualification certificates or other letters will be punished in accordance with the provisions on the six levels of violations, including being included in the black list of channels, deducting liquidated damages and investigating legal liability. H3C recommends that partners should conduct self-inspection, declare irregularities and actively report violations.

Join hands to set sail for a new direction: 2021 Navigate Summit

On April 15, 2021, the 2021 Navigate Summit and Partner Summit was opened. 16 summits were held simultaneously at the H3C headquarters and 15 representative offices across the country. More than 3,500 "Unbounded Ecosystem" partners gathered online and offline to witness the new ecological thinking, new strategy and new release of H3C in 2021 together.

The summit not only reviewed the ecological construction achievements of H3C, but also released the newly upgraded 2021 ecological cooperation strategy. A series of policy plans for partners also demonstrated H3C's determination to promote cooperation. Under the guidance of the strategy of "Integration of Cloud & AI, Unbounded Ecosystem", H3C will continue to integrate the application capabilities of all partners, create joint practice of smart applications, and insist on collaborative innovation with unbounded ecosystem to help achieve mutual benefit and win-win results.

Starting a new digital transformation ecology with the help of the intelligent ecology

In the year of 2020 when opportunities and challenges coexisted, H3C responded to "change" with "intelligence". In August, H3C launched the "Intelligent China 2020 - Ecological Summit" series of activities nationwide to achieve an intelligent era with ecological power and transform China through intelligent technology.

For more than two months from hot summer to late autumn, the "Intelligent China 2020 - Ecological Summit" series covered nearly 90 cities and more than 80 regions and towns across the country from the coast to the inland. During the period, H3C went deep into many counties which ranked the top 100 in China such as Cixi and Zhangjiagang. It set up a best example of rural model in Yudong Village, helped the smart development of county economics, and the building of beautiful digital villages. H3C has brought its own future-oriented intelligent strategies and innovative products and solutions nationwide, and created an "ecological path" which soon became popular across the country. Meanwhile, "Intelligent China 2020 - Ecological Summit" also served as the prelude to H3C’s creation of a new digital ecosystem.
"Unbounded Ecology" highlight: winning the “Corporate Social Responsibility Prize” at the “2020 China Digital Ecological Hero Summit”

Focusing on new infrastructure, new ecology and new future, and witnessing the highlights of "heroes". On August 22nd, the "Closing Forum and Awards Ceremony of the 2020 China Digital Ecological Hero Summit" was officially held, H3C won the "Corporate Social Responsibility Prize".

In the process of comprehensively assisting the epidemic prevention and control work, H3C has built a solid defense line of technology-based COVID-19 prevention and control, from supplying the front line of the fight against the epidemic with digital equipment to the intimate guarantees and support for customers and partners. The Corporate Social Responsibility Prize represents not only the recognition of H3C’s contributions to epidemic prevention and control, but also expectations for H3C’s greater achievements in the future.

2021 China Digital Ecology Conference - "Golden Plough Award"

As an annual event in the field of digital ecology, the Digital Ecology Conference has been focusing on the ecological evolution and development of China’s ICT industry for many years, and rewards companies that have contributed to the development of the digital ecology. In 2021, with the industry-leading ecological practice achievements, H3C won the "Golden Plough Award", which was the digital ecology award of the heavyweight in the China Digital Ecology Conference.

Looking back on 2021, H3C implemented the concept of "Unbounded Ecosystem", accelerated ecological co-creation with a new strategy, and successfully created a diverse ecosystem with win-win cooperation through continuous optimization of ecological policies and extensive aggregation of ecological partners. The "Golden Plough Award" fully recognizes H3C’s contribution to the development of the digital ecosystem, and also inspires H3C to continue to promote the construction of the digital ecosystem in the future.

Won the 2021 Digital Ecosystem Annual Award – ranked the Top 10 Digital Ecosystem Enterprises with Scale and Performance Growth in 2021

Under the highly uncertain market environment in 2021, H3C’s ecological business was still making great progress, achieving growth in both ecological scale and quality, and thus won the "2021 Digital Ecology Annual Award", being ranked the Top 10 Digital Ecosystem Enterprises with Scale and Performance Growth in 2021.

In this year, H3C had successfully signed on with more than 5,000 business elite partners, and the cumulative number of partners had exceeded 20,000. Among them, there were nearly 100 partners with a performance of over 100 million yuan; more than 100 strategic partners; and more than 500 solution partners...

H3C’s continued success in ecological cooperation strategy is inseparable from the support of a strong ecological strategy, under the guidance of "Integration of Cloud & AI, Unbounded Ecosystem", H3C will continue to join hands with its ecological partners to embark on a new journey of integration, innovation and development.
Focusing on talent training - Building a stage for value achievement

The world is moving forward from an industry-based economy to a knowledge-based economy. Intellectual resources have become the most precious wealth of any country. In an era where the value of digitalization is increasingly evident, the academic research, in-depth interpretation and overall judgment of think tanks can often provide useful references for the development of a country. Facing the trend of historical development and based on its long-term technological accumulation and empowerment experience, H3C strives to improve its global vision and forward-looking insights as a corporate think tank, provide suggestions for the development of the country and industry, and build a stage for the growth of Chinese industrial talents.

"H3C Cup" competition provides an excellent stage for undergraduates to practice cutting-edge IT technologies

In the course of serving China for more than 30 years, H3C Talent Research & Learning Center has developed into an innovative corporate university that popularizes the concept of digital transformation among society and cultivates digital talents for the country. Nowadays, H3C Talent Research Center has built two training centers in Beijing and Hangzhou, established cooperative relationships with more than 500 colleges and universities across the country, and set up 20 authorized training centers, serving more than 5,000 companies and facilitating the employment of more than 100,000 students.

Currently, the Center has a comprehensive empowerment system composed of four digital innovation solutions, more than a dozen product lines and over 200 training courses covering such fields as digital leadership, digital professional empowerment, in-depth school-enterprise cooperation and digital training, as well as more than 30 years of accumulated faculty and practical methodologies, allowing it to cultivate and deliver digital talents to society, industries and enterprises.

"H3C Cup" National Undergraduates' Digital Technology Competition

On December 11th, 2020, the 10th "H3C Cup" National Undergraduates' Digital Technology Competition was successfully completed. H3C Talent Research Center cooperated with more than 300 colleges and universities, set up more than 220 venues for the preliminary contest across the country, and gathered nearly 24,000 contestants. In 2021, H3C continued to build a school-enterprise cooperation platform by hosting the 11th "H3C Cup" promote learning and employment with competition, and actively explore more possibilities for cultivating high-tech technical talents.

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Deepening industry-university-research cooperation to cultivate digital talents

The digital era requires new talents with forward-looking thinking and practical ability. Through "industry-university-research" cooperation, full play can be given to the respective advantages of universities, enterprises and scientific research institutions so as to achieve comprehensive integrated innovation and win-win cooperation in scientific research innovation, talent cultivation and achievement incubation.

H3C has many years of accumulation in cutting-edge technology R&D and practice. It has also been deepening its communication and cooperation with colleges and universities in terms of key industrial technologies, core processes and common issues. It cultivates the digital talents needed for national industrial development while accelerating the transformation of basic research results into industrial technologies.

- Student Activity Fund Endowment to Computer Science Department of Tsinghua University to help the development of digital talents

Since its establishment in 2016, H3C and Tsinghua University have held several economic and management seminars, effectively promoting university-enterprise cooperation, constantly breaking the boundaries of industry and education, and cultivating high-end talents that meet the needs of the digital age.

Recently, H3C donated a five-year student activity fund with a total amount of 2.56 million yuan to Tsinghua University. It will comprehensively assist Tsinghua University in the development of digital talents from three aspects: talent selection, talent gathering, and talent utilization, and explore the integrated innovation and development of industry and education to realize the cross-integration of industry resources and intellectual resources. Its ultimate aim is to build a solid and powerful talent foundation for the development of China’s digital industry.

- Building a demonstration base for industry-university-research integrated innovation in digital technology with the Sichuan Vocational and Technical College of Communication

The Sichuan Vocational and Technical College of Communication has 16,000 students and ranks among the top three national vocational schools of communication. In 2020, H3C and the Sichuan Vocational and Technical College of Communication signed a strategic cooperation agreement in Chengdu.

Relying on the "H3C's Training Plan for 'Digital Craftsmanship' Integrated Talents" under the "In-depth University-Enterprise Vocational Education Cooperation Project" of the Ministry of Education, and leveraging the advantages of H3C as "one of the first national enterprise practice bases for vocational education teachers of the Ministry of Education", H3C will cooperate with the Sichuan Vocational and Technical College of Communication on training skilled talents for the smart transportation industry and digital technology; the construction of smart campuses, smart transportation and the training resources of related professional groups, thereby jointly building a college of the intelligent communication industry.

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The H3C Cup has been successfully held for 11 consecutive years since 2010, with the participation of nearly 95,000 contestants from more than 3,200 colleges and universities, of which more than 10,000 came to the forefront and were successfully employed by H3C and its alliance enterprises.

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H3C’s postdoctoral research station lays a foundation for digital ecology construction

In April 2018, H3C applied for the establishment of a postdoctoral research station, and obtained the approval of the Ministry of Human Resources and Social Security and National Postdoctoral Administrative Committee in September of the same year.

At present, H3C’s postdoctoral research station has been officially put into operation, building a bridge for communication and cooperation between China’s high-tech talents and H3C, and leading a new development direction of industry-university-research cooperation. In the future, serving as a base for the innovation and growth of high-quality research talents, an innovation platform for cultivating high-quality talents and accelerating technology R&D and incubation, the station will further uncover the value of digital innovation and build a solid foundation for the development of China’s digital economy.

Win-win cooperation: H3C launches the "Business Pilot Ant Program"

Based on the strategy of big business, H3C has strengthened the integrated development of regional partners since 2020. As one of the practical explorations in the process of empowering partners, the "Pilot Ant Talent Co-construction Program" came into being.

The "Business Pilot Ant Program" is a talent training project independently designed and delivered by H3C Talent Research Center. The plan aims to empower the enterprise ecology, take business issues as the guidance, and performance support as the goal. From the aspects of business process transformation and sales performance improvement, it builds an online and offline empowerment training camp covering H3C’s 32 representative offices of nearly 1,000 channel employees. Through a series of scenario-based learning projects such as knowledge sharing, and operation activities, the training will be implemented to help partners achieve a gradual transformation from newcomers to backbones, and then to team leaders, and significantly improve the capacities of elite partner sales personnel.

H3C’s Elite Skill Challenge to empower ecology

Since the opening of The H3C Elite Skill Challenge in 2017 and the expansion of the competition in 2019. The project has become an important ecological empowerment activity brand in the industry, continuing to deliver a steady stream of advanced experience to the industry.

With the popularity of online learning, H3C’s ecological empowerment also keeps pace with the times, opening "Smart Learning - 2021 H3C Elite Skill Challenge". Relying on information technology, H3C has comprehensively improved the online partner empowerment platform of "H3C Learning", launched H3C’s latest products and solutions, and created ubiquitous access to learning opportunities for more than 20,000 registered students and more than 5,000 elite students, which has realized the visualization of learning progress and talent management, and effectively promoted the construction of a talent pool.
Advocating Positive Values

Nowadays, individuals, enterprises and society is facing a fast-changing digital era. Insisting on the Navigator Culture, H3C continues to explore and innovate, and is committed to developing into a responsible, trustworthy and respected high-tech enterprise.
H3C’s Navigator Culture

With a mission to lead in insights and technology, both in the high-tech industry and ecosystem as a whole, H3C encourages employees to develop an innovative and pioneering mindset, to have the courage and perseverance to face difficulties and challenge the status quo, and to achieve a positive impact on the efficiency and productivity of the ecosystem, different sectors and society.

In the face of the epidemic, H3C’s employees, particularly General Manager Zeng Fugui and Director Qiao Kunpeng, have been committed to their work, demonstrating the responsibilities in the battle against the epidemic.

As a representative of technical personnel working hard and scaling new heights, Zeng Fugui’s heroic character as a National Model Worker demonstrates the responsibility and mission of H3C’s employees in the digital innovation era, and presents an accurate embodiment of H3C’s Navigator Culture.

Specifically, Navigator Culture provides the most basic code of conduct for every employee of H3C. In terms of actions, employees are required to act based on common sense and in compliance with logic and the laws of the market. Specifically, they must be realistic and pragmatic, think and make decisions on the basis of common sense and practical and objective logical relationships; advance with the times, understand and master the laws of the market, and take the disciplines and rules of the market as the yardstick for decision-making. In terms of behavior, employees are required to be honest and accountable, and put knowledge into practice. Specifically, they must be honest and sincere, seek the truth from the facts, and care for and maintain the company’s reputation and corporate image; they must be conscientious, diligent and humble, as well as strong and confident with the courage to take responsibility; and they must believe in the interests of themselves and others, be willing to help others, learn actively, improve their understanding, and put knowledge into action.

Under the guidance of Navigator Culture, H3C has extended specific behavior-oriented requirements for its employees and team leaders. Employees are required to have “4 Insists” and “4 Focuses”: 1. Insist on the company’s core values and code of conduct; 2. Insist on zero-tolerance for internal corruption; 3. Insist on healthy and simple interpersonal relationships; 4. Insist on pursuing good performance.

And there are also “4 Focuses”: 1. Focus on learning; 2. Focus on deliberation; 3. Focus on communication; 4. Focus on work.

For H3C’s team leaders, on the basis of “4 Insists” and “4 Focuses,” they’re also required to have “3 Dos”: Do grasp the big picture and hold a wider vision; Do maintain a transparent and honest organizational atmosphere; Do set yourself as an example and put knowledge into practice.

Core values of Navigator Culture

Customers
With the core mission of helping customers achieve success, H3C is dedicated to supporting customers’ business innovation, making the biggest contribution to customers’ continuous development and value enhancement.

Innovation
Founded with innovation as its cornerstone, H3C serves customers with constant innovation in technology, products and solutions, promoting the development and progress of the industry.

Passion
H3C employees are full of enthusiasm, bold dreams and pioneering spirits, forging ahead with wisdom and energy to help customers achieve success and promote innovation.

Win-win
H3C advocates breaking the boundaries dividing organizations and mindsets, and is dedicated to building an open and flexible ecosystem. Working with government, customers and partners to complement each other’s advantages, H3C collaborates to accelerate the realization of a “Digital World” to build a better life for everyone.

A model of Navigator Culture

On November 24th, the 2020 National Commendation Conference for Model Workers and Advanced Workers was grandly held in Beijing. Zeng Fugui, General Manager of H3C’s router product line, had the honor of being selected. Along with more than 2,000 national model workers (advanced workers) who have made similarly outstanding contributions, he accepted the highest commendation of the Party and state in the solemn Great Hall of the People on behalf of all workers.

As a representative of technical personnel working hard and scaling new heights, Zeng Fugui’s heroic character as a National Model Worker demonstrates the responsibility and mission of H3C’s employees in the digital innovation era, and presents an accurate embodiment of H3C’s Navigator Culture.

In March 2021, Qiao Kunpeng, Director of the Industry and Information Business Department of H3C, obtained the title of “Advanced Individual” in the industrial and information sector by the Ministry of Industry and Information Technology (MIIT) for his excellent work fighting against the COVID-19, only 7 people in Zhejiang and 300 people in the whole country won this honor.

As the onsite team leader in the MIIT, Qiao Kunpeng participated in the construction of the project of “Communication and Medical Materials Big Data Platform and Travel History Code” urgently carried out by the Communications Administration of the MIIT, and he played an important role working as the liaison between H3C and the MIIT. The platform provided effective technical support for China to secure the epidemic prevention and control.

As a representative sample of scientist and engineers, Qiao Kunpeng had been dedicated to his work, sharing the responsibilities in the battle against the epidemic.
Empowering employee development

At H3C, we believe that understanding, respecting and caring for every employee are the cornerstones of development. Our employees need not only competitive salaries and the protection of their basic rights and interests, but also a platform where they can grow and realize their value. To this end, we provide them with help and support throughout their careers via our professional training system and development channels, and care about their health and lives, enabling everyone to grow and develop with H3C along with the changes of the times.

- Comprehensive security is the cornerstone of H3C’s happiness

During H3C’s decades of development, outstanding talents have always been the cornerstone of its innovation and development, and its most cherished valuable assets. In order to create a good employment and working environment, we start with everything related to the vital interests of our employees and commit ourselves to ensuring that each employee enjoys happiness in life through our comprehensive systems and welfare guarantees.

At the end of September 2021, H3C’s signing rate of labor contracts was 100%. At the end of each quarter, H3C conducts the unified verification of all employees’ labor contracts and renews them (if necessary) in a timely manner so as to protect the vital interests of the company and its employees. At the same time, we have established a complete employees security system consisting of social security, commercial insurance and an additional security fund. We provide all employees with pension insurance, medical insurance, work-related accident insurance, unemployment insurance and maternity insurance in accordance with the relevant laws and regulations. In addition, we provide employees with supplementary medical insurance, life insurance, critical illness insurance, accident insurance, travel business insurance and annual physical examinations, and establish an additional security fund for extra subsidies under special circumstances for our employees and their families.

H3C also actively responds to China’s maternity policy. We provide employees who are about to have babies with comprehensive support and assistance within our capacity. In addition to our existing system for maternity leave and spouse’s paternity leave, H3C actively promotes various employee maternity welfare guarantee projects such as prenatal check-up leave, maternity reward leave, maternity allowance, maternity reimbursement, breastfeeding leave and commercial insurance maternity reimbursement according to the local regulations on family planning management, ensuring the happiness of parents and newborns.

Respect the value of people and let every employee have a sense of fulfillment

At H3C, it is our solemn commitment to our employees to ensure that everyone’s contribution is reasonably repaid. In order to promote the realization of this goal, H3C has established a job grade management system to provide employees with two-way (professional skills and management) career development channels. At the same time, we implement a comprehensive compensation strategy under which monetary compensation (salaries, bonuses, benefits and long-term incentives) and non-monetary compensation (career development, working environment and work-life balance) are paralleled, through which we can improve our employees’ sense of belonging and happiness.

For outstanding employees, H3C has proposed a bonus system of “incentivizing contributors” which adheres to performance orientation. Bonuses are comprehensively evaluated on the basis of annual company performance, departmental performance and personal performance. The bonus amount granted to an employee is positively correlated with his/her performance. According to the remuneration policy, we review and revise the bonus plan every year, and make collective decisions to ensure fairness and justice.

In addition, H3C engages in long-term cooperation with well-known management consulting institutions such as Mercer to implement a market-competitive salary system, conduct regular market salary data surveys and make timely adjustments to employee salaries based on the survey results, company performance and personal performance of employees. An employee’s salary level is determined according to his/her position, ability and performance.

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Adhering to business ethics—Faithfully fulfilling corporate social responsibility

Business ethics are the standards and bottom line that H3C must uphold when dealing with every customer, partner, and competitor. We believe that a fair and just market environment will create a good development environment for every market participant. We believe that respect for our business competitors will create a market relationship of healthy competition and lead the digital industry to achieve higher-quality development. We believe that honest and trustworthy behavior will bring a simpler and more efficient work experience to all our employees, enabling H3C people who share the same ambitions to trust and support each other.

- Building a standardized compliance management system

H3C is committed to becoming a leader in the field of business ethics. We treat others with integrity, respect and fairness, and lead the industry through providing high-quality products and services.

To this end, H3C has set up its Ethics and Compliance Office, which is committed to establishing a perfect compliance management system to comply with the requirements of the laws, regulations and industry standards, and meet the expectations of stakeholders including regulators, shareholders, employees, communities, etc. We formulate policies and carry out training to effectively implement compliance in our daily work, and conduct necessary audits and inspections to ensure that compliance requirements are implemented.

H3C has formulated the Code of Business Conduct to pass on its corporate compliance, trade compliance, etc., to ensure that each employee can understand the compliance requirements for his/her position. In addition, H3C’s commitment to ethics and integrity is not limited to its internal employees. We have formulated the Code of Conduct for Partners, Code of Conduct for Suppliers and Code of Conduct for Outsourcing Service Personnel in an effort to build a compliant ecological environment with our business partners. In 2020, H3C participated as a council member in the Hangzhou Binjiang District Enterprise Compliance Promotion Conference in order to share the best compliance practices with enterprises in the district and jointly improve the standardability of corporate compliance.

H3C actively promotes the establishment of a compliance culture for all employees. Since 2018, H3C has held three consecutive annual compliance culture weeks, creating a good compliance atmosphere in the company. The 2020 Compliance Culture Week, under the theme “compliance starts with me”, involved a variety of online and offline activities to encourage employees to voluntarily think and actively express their opinions on the Navigator Culture and compliance culture of H3C, ensuring that we all practice compliance culture together.

H3C insists on the audit and inspection of the company’s operations to ensure that the Code of Business Conduct is effectively implemented. At the same time, we use the inspection results to continuously improve our compliance operation level. In order to better supervise the compliance operation of H3C, we encourage open and honest communication, and provide multiple ways to listen to the voices of our employees, partners and suppliers, as well as other third parties, who can report – whether under their real names or anonymously – their concerns and observations to the company. H3C has also established an internal working mechanism of fair competition in order to create a fair and harmonious environment for employees, and let them enjoy the joy of working to create the world.

- Honest operation and fair competition

Honest operation and fair competition are part of the general code of conduct for all H3C’s employees and an important part of the Code of Business Conduct. Honesty is the foundation of H3C’s business activities. Our Navigator Culture requires all employees to be honest and responsible, and adhere to the unity of knowledge and action. H3C further elaborates upon its detailed requirements for honest operation and fair competition in its Code of Business Conduct. We consistently abide by the laws and regulations, and respect business ethics, and we take this as the basis and guideline for our actions. We keep our promises and deal honestly with our customers, employees and partners. We work together with our employees and partners to uphold the concept of honesty and defend H3C’s core values and code of conduct.

We participate in and advocate market competition, and insist on “winning the right way.” As we believe that the development and growth of an enterprise begins with a fair market environment, we insist on “acting based on common sense and in compliance with logic and the laws of the market” and adhering to the bottom line of behavior. When actively participating in market activities, we observe the principles of voluntariness, equality, fairness and honesty. We describe the performance of our products objectively and deliver accurate product and service information to our customers. We follow industry, technical and commercial information through proper and legal methods. We neither belittle nor slander our competitors and their products. In addition, H3C adheres to the internal working mechanism of fair competition in order to create a fair and harmonious environment for employees, and let them enjoy the joy of working to create the world.

- No commercial bribery or corruption

Commercial bribery is absolutely incompatible with H3C’s philosophy of creating value for customers with high-quality products and services. H3C adheres to the highest ethical standards in its business activities, abides by laws and regulations related to anti-corruption and anti-bribery, and has an anti-corruption compliance management mechanism in place.

H3C requires its employees to act in accordance with the relevant laws and regulations, and adhere to zero tolerance for internal corruption in order to build a healthy internal environment. At the same time, H3C has also passed the relevant laws and regulations of self-discipline, integrity and honesty to its partners in various ways. To this end, H3C requires its employees to be with themselves through its Anti-Corruption Policy and Conflict of Interest Policy, and passes its commitment to anti-corruption rules to all links in the value chain through its Code of Conduct for Partners and Code of Conduct for Suppliers.

H3C strictly abides by the applicable trade compliance laws and regulations of China, the United States and other countries. H3C has released the HSC Export Control Compliance Statement and a series of policies and procedures, and established the International Trade Compliance Department which reports to the Chief Compliance Officer and is responsible for identifying trade compliance risks and tracking and implementing trade compliance laws and regulations, and corporate policy requirements, ultimately achieving international trade compli-

- Promoting data protection

H3C complies with the Cybersecurity Law of China and other applicable data protection laws and regulations, and strictly regulates processes related to data security and privacy protection. H3C passed ISO27001 privacy information management system certification in January 2021.

H3C strictly abides by the applicable trade compliance laws and regulations of China, the United States and other countries. H3C has released the HSC Export Control Compliance Statement and a series of policies and procedures, and established the International Trade Compliance Department which reports to the Chief Compliance Officer and is responsible for identifying trade compliance risks and tracking and implementing trade compliance laws and regulations, and corporate policy requirements, ultimately achieving international trade compli-

All products and services distributed by H3C must be classified and reviewed by the International Trade Compliance Department to implement the trade compliance requirements for the export, re-export and transfer of products, technologies, etc. H3C conducts the necessary due diligence on its products and product usage, and has implemented a trade compliance system to realize the automated review of its products, partners and purposes.

Furthermore, H3C and its business partners have established an export control organization to continuously optimize its export control compliance system based on the assessment results, and improve penalties on employees found to have committed illegal acts.

In 2019, in light of the vision “Honest China Influencing the World” H3C officially joined the Chinese Enterprise Anti-Fraud Alliance. Upon joining, we promised to make full use of the alliance’s information sharing mechanism and business exchange platform to make innovations to our risk management and control mechanism, improve the construction of our anti-fraud system, improve our compliance department’s ability to perform due diligence, enhance the professional ethics construction of our staff, actively maintain our brand image, create a clean business environment with alliance members and promote the healthy development of the business society.
Corporate Social Responsibility Management System

Under the leadership of the CEO, the senior management team of H3C has established the H3C Corporate Social Responsibility Steering Committee to conduct regular evaluations and reviews. At the same time, the President’s Office, Brand Marketing Department, Human Resources Department and other departments provide specific support for the Corporate Social Responsibility Steering Committee.
Organizational Structure

The senior management team of H3C attaches great importance to corporate social responsibility. The H3C Corporate Social Responsibility Steering Committee, headed by the CEO, has been established to regularly evaluate and review the company’s responsibility compliance and performance results in all aspects. H3C’s corporate social responsibility strategy implementation and project management are undertaken by the Corporate Social Responsibility Executive Committee. At the same time, the President’s Office, Brand Marketing Department, Research and Development Department, H3C Talent Research & Learning Center, Human Resources Department, Supply Chain Management Department, Ethics and Compliance Office and other departments provide specific support for H3C’s selection, implementation and project evaluation of corporate social responsibility topics.

Stakeholders’ Communication and Participation

The formulation and implementation of H3C’s corporate social responsibility strategy is inseparable from the support of our stakeholders. The company communicates closely with stakeholders and organizes various activities including surveys, interviews, seminars, research reports, and pilot projects.

In these activities, we actively understand the expectations of all stakeholders, respond in a timely and effective manner, and adjust and optimize our corporate social responsibility actions accordingly so as to jointly promote sustainable economic, environmental and social development.

Methods of Communication and Priorities of Cases

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<th>Stakeholders</th>
<th>Methods of Communication</th>
<th>Priorities and Cases</th>
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<tbody>
<tr>
<td>Government</td>
<td>Guaranteeing technical services for national major events, e-government affairs and people’s livelihood projects, participating in major national scientific promotion of social governance and services with digital technology</td>
<td>H3C provides network security guarantees for large international conferences such as the Second China International Import Expo. H3C undertakes the construction of government cloud and smart city projects in several places so as to realize data sharing and co-governance.</td>
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<td>Talent cultivation</td>
<td>H3C set up the “Cloud Data Integration, Science and Education Innovation” fund jointly with the Ministry of Education to cultivate talents in the field of big data.</td>
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<td>Consulting information and network security</td>
<td>H3C is a member of many national authoritative security organizations including the Anti-Internet Virus Alliance, Internet Security Conversion of China (ANKV), the Working Committee and Technical Team of the China National Vulnerability Database (CNNVD), the China National Vulnerability Database (CNNVD), etc.</td>
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<tr>
<td>Customers</td>
<td>Providing high-quality products and solutions, professional services and multi-channel and multi-form sharing and communication platforms</td>
<td>Ubiquitous communication and services</td>
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<td>H3C’s WeChat official account on mobile, customers can obtain technical support and information services whenever and wherever.</td>
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<td>Sharing and communication platforms</td>
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<td>H3C’s Zhiliao Community has solved more than 52,000 IT problems for 57,000 users, and each problem was responded to within 30 minutes. Specifically, the total number of views of the Zhiliao Community APP launched in 2019 have reached 981,000.</td>
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<td>Employees</td>
<td>Employee surveys, internal meetings, internal forum and website construction, employee learn building, career development and training, employee care, cultural and entertainment activities, etc.</td>
<td>A platform for daily participation in public welfare</td>
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<td>In its daily operations, H3C organizes various activities such as Run for Youth, H3C corporate social responsibility employee survey, Earth Hour Energy Conservation Action, etc., building a diversified platform for employees to participate in public welfare. Numerous cultural activities enable our employees to fully understand the development and changes of H3C, and cultivate their own Navigator spirit.</td>
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<tr>
<td>Suppliers</td>
<td>Regular open exchange activities, technical training, etc.</td>
<td>Regular communication to deepen cooperation and exchange</td>
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<td>Supplier evaluation activities, H3C Supplier Conference, etc.</td>
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<tr>
<td>Partners</td>
<td>Signing strategic cooperation agreements, jointly establishing innovation laboratories, holding regular partner meetings, etc.</td>
<td>Promoting the development and application of digital technology through diversified forms</td>
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<td>The School of Management of Zhejiang University and H3C jointly established the &quot;School of Management of Zhejiang University-H3C Digital Economy Research Center&quot;. Both parties will jointly build a demonstration center and ecosystem platform which integrates talent training, scientific research and innovation results.</td>
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<tr>
<td>Industry associations</td>
<td>Exploring industry innovation and technology, engaging in joint research, participating in industry seminars and forums, etc.</td>
<td>Actively participating, cooperating and jointly promoting technological development</td>
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<td>H3C is a one of the first batch of members of the &quot;China Unicorn Internet of Things Industry Alliance&quot; (LOT Alliance) and a member of the &quot;China Telecom Tianyi Internet of Things Industry Alliance&quot;, chairman unit of the China Internet of Things Innovation and Development Alliance, one of the first batch of council members of the SINFINV Industry Alliance, member of VNFinnovate, member of the Open Networking Foundation (ONF), member of the OpenStack Foundation; gold member of the Green Computing Consortium (GCC); silver member of ONF, silver member of OpenDaylight, member of the CORD India Industry Alliance; council member of the China Smart Home Industry Alliance (CSHA); member of the Open Data Center Committee (ODCC); open source project member of Hyperledger; silver member of the Cloud Native Computing Foundation (CNCF); silver member of ONF; member of OPNFV; involved in Linux. Actively joined the China Open Source Cloud League (COSC), and OpenSource Cloud Alliance for Industry (OSCA).</td>
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<td>Media and opinion leaders</td>
<td>H3C regularly releases news on its website, provides online and offline communication and interaction opportunities, etc.</td>
<td>In-depth communication, and actively responding to related questions and inquiries</td>
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<td>H3C has held many press conferences, regular media meetings and social media interactions.</td>
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<td>Community</td>
<td>Participating in community construction and community public welfare activities.</td>
<td>Actively participating in public welfare activities led by community to promote community construction</td>
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<td>H3C organizes employee volunteers to take actions such as helping and caring for impoverished people, charity sales, volunteer blood donation, etc. H3C participates in natural disaster relief and donation activities advocated by the community, and provides assistance for poverty alleviation, donation to schools and other projects.</td>
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About This Report
About this report

This is the fourth corporate social responsibility report released by H3C. Its purpose is to disclose to the public the opportunities and challenges encountered in the process of creating value with our stakeholders, and what we have done to achieve sustainable development, enhance understanding, supervision and guidance by society, and motivate us to move forward continuously.

Reporting Period

The main data in this report covers the period from April 1st, 2020 to March 31st, 2022. But some data is not within this period. The valid data from Hangzhou H3C Technologies Co., Ltd., the predecessor of H3C, was partially adopted.

Data Sources

The sources of the information disclosed in this report cover all business departments and organizations of H3C. We guarantee the objectivity and authenticity of the relevant data disclosed herein.

Preparation Basis

The sources of this report are The Ten Principles of the UN Global Compact (UNGC), Sustainability Reporting Guidelines of the Global Reporting Initiative (GRI), Sustainable Development Goals (SDGs), and Chinese National Standard—Guidance on Social Responsibility and Guidelines for the Preparation of Chinese Corporate Social Responsibility Reports (CASS—CSR4.0) of the Chinese Academy of Social Sciences.

Index of report indicators

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About This Report

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This report is available in print, digital and web versions. If you need to browse it online or download it, please visit:

+ QR code for details.

We would like to express our gratitude to all stakeholders who provided suggestions and opinions on this report, and we pledge to continue to improve its quality.

If you have any suggestions or opinions on this report, please feel free to contact us in the following way:

Email: pub.csr@h3c.com