Guide for the H3C Overseas Online Partnership Application  (Dec 2020)
Only Two Steps Needed

Step 1
• Create Your Partner Account

Step 2
• Company Information
• Compliance Questionnaire (DDQ)
• Partnership Agreement

✓ All materials can be filled in and submitted at one time without any approval between the two steps

✓ All materials are mostly simplified, which allows 30mins to complete
Tier 2 Partner Online Registration System


Overseas T2 channel online registration
Step 1: Create Your Company Account

- This step only needs basic information to generate company account.
- You’ll receive an email contains activation link and your company account & password to log in the step 2.
Dear Partner

Thank you for applying to start our partnership. We will inform you the updates through this email address.

Please click [here](mailto:activation) to activate your account and proceed the next step:

Here is the partnership user ID generated for your company. Please log in to continue the application process. This account will have access to the channel resources in the further cooperation.

- **Partnership User ID:**
- **Password:**

(Password Admin: The password can be changed or retrieved via your company account administrator email.)

Should you have any questions, please feel free to contact us.

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The partnership User ID generated for your company will be sent by activation email together. This account will have the access to continue the partnership application and obtain the channel resources in the further cooperation. Please well keep it.

If you want to learn more about H3C, please visit H3C website: [http://www.h3c.com/en/](http://www.h3c.com/en/)
The user has been activated.

Login with the company partnership account to complete step2.
Step2: Company Information Introduce

- There are 3 parts in step2—company information details, compliance questionnaire, and partnership agreement.
- Each part can be saved as draft in case you cannot submit all at one time.

Company Information (All contents must be filled in English, otherwise registration cannot be successfully completed.)
Partner Contacts (The same person in different roles is acceptable)
Upload Legal Business Qualifications/Certificates (Under 10M each, a business license of legal entity is the basic requirement while others are optional.)
Step2: Compliance Questionnaire Introduce

- This part has only 12 single choice questions, you just have to answer them according to the actual situation of company.

- If you have any questions, please email H3C_Compliance@h3c.com for consultation.
Step 2: Partnership Agreement Introduce

➢ The last part can automatically synchronize the information filled in the previous pages. Please directly generate the online partnership agreement.
Successfully Submitted

All the materials have been successfully submitted. We will respond to your registration within 15 working days. You should receive an email notification of the result and the category of partnership granted by H3C after a comprehensive review.

Need Help?
For help or any other questions, please email intlbusiness@h3c.com.

- Once you have successfully submitted the step2, H3C will start the evaluation process immediately, and will respond to you within 15 working days.
Log in with your company account issued in the activation email, you may track the partnership process at any time.

When the registration has been approved, you will be informed from intlbusiness@h3c.com to download the partnership certificate.
Should you have any questions during the whole process, please contact intlbusiness@h3c.com for support.

Thanks!